

Request and negotiate rates for hotels online!

Compare prices. Structured RFP process.
Save time and money.

Do you book a particular hotel again and again? If you have not so far negotiated any fixed rates for the hotel concerned, perhaps now is the time – high booking volumes make corporate discounts very worthwhile!

Having to negotiate corporate rates by e-mail, fax or phone is a thing of the past now – with **moreRates** master agreements are negotiated online with preferred hotel partners. The agreed rates can subsequently be transferred automatically to **moreDirect** or another booking portal (e.g. HRS for overnight rates).

What is more, a complete reporting system is available, enabling you to see at a glance how the rates have developed compared to the previous year: **moreRates** compares the prices automatically!

You have already negotiated fixed corporate rates with hotels? No problem, we store your rates in **moreDirect**. That way, all your negotiated rates can be found together in one system.

Your advantages at a glance

You benefit from a streamlined booking process! **moreRates** and **moreDirect** coordinate perfectly:

- ▶ The negotiated rates are loaded into **moreDirect** and can be imported into your RFP with only a few mouseclicks – that saves time!
- ▶ Contracted hotels are displayed prominently in the hotel search – you will never overlook favourable rates again!
- ▶ Send RFPs simultaneously to contracted hotels and those on the open market – not only do you save a complete RFP process, you also get a direct comparison at the same time!



Would you like to find out more?

Visit our website: www.meetingmasters.de/morerates-en